

BANK OWNED PROPERTIES



Mountain Gate Home Community
1251 Vista Sol, Palm Springs
4 bedroom, 3 bath.
Open House Sat and Sun 12-2
Approximate sq. ft. 2,517
Pool/Spa home.
Home Path Financing available

Mountain Gate
854 Summit, Palm Springs
3 bedroom, 2 bath.
Approximately 1,630 sq. ft.
This is a great starter home.



Donna Peace
760-413-3563
Lic #01078903

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real estate



GRAND LUXURY PROPERTIES

Indian Wells Country Club
On Site Office

OPEN DAILY ~ INDIAN WELLS C.C. ~ 760.834.6070
Experience the beauty and lifestyle of Indian Wells

46391 Blackhawk	3/3	\$1,089,000
77658 N. Via Villaggio	3/3.5	\$1,149,000
77636 N. Via Villaggio	3/3.5	\$1,350,000 Furn.
45502 Appian Way	3/3.5	\$1,549,000 Furn.
45634 Appian Way	3/3.5	\$1,595,000 Furn.
45699 W. Via Villaggio	4/4.5	\$1,799,000 Furn.

Sold 78509 Yavapa \$450,000



INDIAN WELLS

75097 Promontory Pl.
3Bedroom / 3.5 Bath
"The Province"
\$1,099,000



45395 Chocta Circle
4 Bedrooms / 4 Bath
Cul-de-Sac/Mt Views
\$889,000

PRESENTED BY
GRAND LUXURY PROPERTIES
Bob and Sue Ellen Ross
760.409.1595 760.612.7236
TOUR:WWW.GRANDLUXURYPROPERTIES.INFO

BEST BUYS

Cimarron Cove
\$159,900

Short Sale at Cimarron Cove in Cathedral City. This is a single family home in the gated community of Cimarron Cove with 3 bedrooms, 2 baths and 2 car garage. Community pool, spa, sports court.



31380 Calle Agate

Sun City
\$589,000

Custom remodeled home in Sun City, Palm Desert. Single family home w/3 bedrooms, 2.5 baths, 2 car garage & golf cart garage. Gated community. New kitchen, baths, flooring, custom painted.

38393 Waverly Rd

Palm Springs
\$221,450

Palm Springs Short Sale. This home has been approved at \$221,450 for a single family home with private pool in Palm Springs. Located on a cul-de-sac and close to downtown & shopping.



575 N Lujo Cir

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real estate
Keith Ference
760-969-3558
Lic. #1261880

Eric DAVID & ALLEN
Larry
Realtor Associates

OPEN HOUSE

54-805 Inverness
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Sat - Sun - Mon
12pm - 3pm



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Stadium 16th Fairway
\$449,900

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Windermere
REAL ESTATE
Coachella Valley

Building relationships key to building valley economy

In our fast-paced world of instant gratification where better, faster, cheaper is expected, economy building and job growth can be challenging.

Implementing the first year of the Coachella Valley Economic Blueprint requires patience and persistence in establishing a solid foundation for the vision to see beyond the present, and relationship building to plant the seeds for future collaborations.

Building relationships is a key component of any economic development or business strategy.

The Coachella Valley Economic Partnership is strategically forming relationships to further the goals of the Economic Blueprint. These relationships are similar to a dynamic water ripple effect with local, regional, national and international rings connected by a shared visionary belief in smart growth.

We have been working closely with the Riverside County Economic Development Agency, and Tom Freeman, Commissioner of the Office of Foreign Trade, who is leading the effort toward developing international relationships with an eye toward bringing foreign trade and investment opportunities to Riverside County.

CVEP recently joined in an EDA partnership agreement with the nation of Japan, the University of California at Riverside and others to develop a comprehensive study to identify foreign direct investment in Riverside County. Why?

Investment begets investment, industry begets industry. The relationships will not end with the study and will hopefully lead to additional bilateral agreements and trade relations between with Japan, Riverside County and the Coachella Valley.

Freeman also spearheaded the recently announced relations with the Republic of Croatia and invited CVEP to the table. A delegation from Croatia toured the area,

and talks to further tourism and trade between the Inland Empire and Croatia are expected to continue. These connections were born of relationships that Freeman had developed and shared with CVEP for the greater good.

Building bridges

Relationships that lead to an economic partnership can be born anywhere and anytime. Even informal, unexpected introductions can turn in to meetings, partnerships, investments and commitments.

A couple months ago, I attended a polo match at the Empire Polo grounds in Indio to watch a friend who was playing with a teammate who owns a mid-sized manufacturing company in Canada.

That introduction turned into a brief meeting after the match about business opportunities in the Coachella Valley area. A second meeting took place a few months later. The businessman, who happened to be looking for a manufacturing site outside of Canada, is now considering our area for his second location.

Relationships also are leading to opportunities with the U.S. Department of Commerce and potential funding for regional projects that are included in the Blueprint. Organizational relationships allow for greater messaging and accomplishment.

The ongoing Business Visitation Survey is another great example of the relation-

ships that exist between CVEP and our nine cities. Without that relationship and the hard work and vision of the member cities, that regional effort may not have been possible.

In October, on behalf of CVEP, I'll be attending the Solar Power International show in Los Angeles. CVEP's participation in this event did not develop in a vacuum.

Last year CVEP co-hosted, with Imperial Valley Economic Development Corporation and the U.S. Department of Commerce, a reception in Anaheim for a delegation from India during the same solar power conference.

From introductions made at that reception a relationship was born with government and industry leaders. Those relationships will be renewed again this year with the ultimate goal of local investment and jobs for our region.

Transforming the Coachella Valley economic landscape and executing our "Climate for Success" will not happen overnight, but the seeds are being planted. Local, regional, national and international relationships will be the bedrock of our Blueprint success.

When confronted with the impatience and frustration of our instant gratification world, I'm reminded of the Aesop fable, "The Tortoise and the Hare," where slow and steady won the race.

The Coachella Valley Economic Blueprint, being implemented by CVEP, is laying the foundation for a vibrant, sustainable Coachella Valley economy.

Consistent, aggressive, and substantive steps toward economic growth — with strong relationship building — is proving to be a winning formula.

Wesley Ahlgren is Chief Operating Officer for the Coachella Valley Economic Partnership. To contact Ahlgren, or for more information about CVEP or the Coachella Valley Economic Blueprint, call (760) 340-1575 or go to www.cvep.com.



CRYSTAL CHATHAM THE DESERT SUN

It's... In The Bag! owner Chuck Weisbart shows an inflatable wine bottle protector while talking about his twenty years in the travel and luggage industry and different travel products on Tuesday inside his Palm Desert. Weisbart opened the business 20 years ago.

ALL ABOUT: Shop offers unique travel gear

Continued from D1

"We are bringing down our monthly expenses to about a third," he said.

The catch in all this was finding a tenant to sublease the Caddyshack space at The River, where Martin's lease had two years to run. The answer: Martin got in touch with Peter Lik, the award-winning Australian landscape photographer who has galleries in New York, Las Vegas, La Jolla and Key West.

The Lik organization not only loved the space, Martin said, it renegotiated a five-year lease. The new gallery should open in October, said Carol Ann Zale, senior asset manager of The River.

BBQ on the Ball

The employees at Ernie Ball, the premiere electric guitar string manufacturer in Coachella, take their music and their barbecue seriously.

Sterling Ball, CEO of the company, also is a barbecue aficionado with an online business, Big Poppa Smokers, selling high-quality meat smokers — a sideline that inspired some of his employees to form their own barbecue team.

With Ball's enthusiastic support, employees Joe "Ski" Golembiewski of Bermuda Dunes, Brad "Deuce 77" Taylor of Indio and Mike "Red" Clarke of La Quinta quickly made a name for themselves on the competitive barbecue circuit, for their tasty smoked

meats and their Big Poppa smoke-mobile.

The team's fresh style won them an appearance on "BBQ Pitmasters" — a reality show with teams competing against each other for the pitmaster title — on cable channel TLC on Thursday.

"We came in third out of four, but only missed second by one point," said Ball, who cooked with the team for the show.

"It was reality TV," he said. "They tried to paint us as the young rebels, inexperienced tailgaters, and we sort of surprised them."

'Lights, camera, save!'

With the economy taking its sweet time in recovery mode, more consumers are clinging to their hard-earned dollars and — yes — saving.

Now Rabobank is teaming up with the ABA Education Foundation to launch a video contest to get teens talking about saving money.

The "Lights, Camera, Save!" contest will enable teens to role play and record their thoughts regarding the value of saving

money, said Keith Goff, Rabobank's regional president.

The ABA Education Foundation's Teach Children to Save program envisions this component is a fun competition that encourages youth to use video to communicate the value of saving and inspire others to become lifelong savers.

To participate, students ages 13-16 can stop by their nearest Rabobank branch or visit www.rabobankamerica.com/ for an entry form and contest details.

Rabobank will host the first round of local level judging and will submit one winning video to compete on the national level for a chance at a \$3,000, \$1,500 and \$500 in U.S. Savings Bonds and an iPod Touch.

Filling 5,000 backpacks

KSL Resorts, which includes the Rancho Las Palmas Resort & Spa in Rancho Mirage, recently partnered with the Coachella Valley Rescue Mission in the mission's annual push to fill 5,000 backpacks with back-to-school supplies for children in need for the up-

coming school year.

KSL Resorts' corporate staff donated 103 backpacks filled with everything from dictionaries to pencils, notebook paper, binders and calculators.

Once filled, the backpacks were presented to Patricia Meredith, the Women & Family Shelter manager of the mission.

Jesus Martinez makes WSJ's '400' List

Coldwell Banker Residential Brokerage sales associate Jesus Martinez stayed very busy last year, and it has earned him a spot on the Wall Street Journal's list of Top 400 Real Estate Professionals in 2009.

Martinez, who works out of the La Quinta/Indio offices and specializes in bank-owned properties, ranked No. 54 after recording 161 transactions.

Rockin' the desert

After only a few months, 93.7 KCLB Rocks on-air personality Tyler Russell is catching listeners' attention.

One listener heard the 21-year-old's claim that he spotted actress Barbara Eden at an area Home Depot and challenged him to find her. Russell, while live on the air, called Eden's agent publicist who told him she was "right here in Beverly Hills."

Russell invited the station's night manager, Adolfo, to be a guest one night, and the two now do a bi-weekly segment.